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## Profile

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I am a motivated expert of international cargo trade with a strong analytical mind and efficient communication skills.

## Employment History

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**From 2004**                      **Junior cargo trade manager**                      **BAA Edinburgh Airport**

- analysed and improved trade with US partners
- Edinburgh cargo trade representative in BAA meetings
- co-author of business report 2005
- currently developing new business plan for pan-Atlantic trade

**2002 - 2004**                      **Junior cargo trade manager**                      **Inverness Airport**

- responsible for US partners
- helped to increase business activity by 11% in one year
- co-author of annual business report (2003)
- suggested new business opportunities

**2001 – 2002**                      **Junior Import / Export Analyst**                      **Manchester Airport**

- implemented research results of SWOT analysis, increasing business
- suggested new international partners, leading to contract with UPS

## Education & Training

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**1998-2001**                      **Manchester Metropolitan University**

BSc Economics

- focus on international trade
- research project: international business transactions at Manchester Airport

**1990-1997**                      **Malahide College**

- 3 A levels: Business B, Sociology C, English B
- 7 GCSEs (grades A-C): including English, Economics and Maths

## Activities

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2000 to date                      co-author of international trade manuals

1999 to date                      guest lecturer of international trade at Manchester Metropolitan University

1995 – 1998                      Treasurer of British Aviation History Society

- member of (2000 to date)
- guest lecturer of international trade at Manchester Metropolitan University